



Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM20850	1 Software 2 Hardware 3 Cloud (Moderate Risk) 4 Implementation	Hewlett Packard Enterprise Company 11445 Compaq Center West Drive Houston, TX 77070	47-3298624 1100148379

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$15,000

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Amanda Spolec Contracts & Strategic Programs Manager (501) 269-7080	Hewlett Packard Enterprise Company 6280 America Ctr Dr. San Jose, CA 95002	amanda.s@hpe.com
Account Manager	Rick Murray Enterprise Group Account Manager (518) 339-1475	Hewlett Packard Enterprise Company 1971 Western Ave #247 Albany, NY 12203	nysales@hpe.com
Sales Billing	Amanda Spolec Contracts Program Manager (501) 269-7080	Hewlett Packard Enterprise Company 6280 America Ctr Dr. San Jose, CA 95002	amanda.s@hpe.com
Emergency Contact	(518) 339-1475 / Toll-Free Telephone (650) 687-5817 / E-Mail rick.murray@hpe.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Abrahams Consulting LLC 30 Broad Street New York City, NY 10004 www.abrahamsconsulting.com <i>MBE / WBE / SB</i>	20-4788388 1100019042	Angela Gibson Technology Consultant (718) 979-1371	agibson@abrahamsconsulting.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Acture Solutions, Inc. 1462 Erie Blvd, Suite 207A Schenectady, NY 12305 /www.Acturesolutions.com <i>SB</i>	14-1662031 1000027625	Gabriel Stacy Owner (518) 377-4057	Stacyg@acturesolutions.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Agilant Solutions, Inc. 48 West 37 th Street, 4 th Floor New York, NY 10018 www.asisystem.com <i>MBE</i>	20-3074058 1000041888	Mark Romanowski Executive Vice President (212) 736-0111 x1224	mromanowski@asisystem.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Allegretto Funding Group, Inc. d/b/a Infnit Technology Solutions 7037 Fly Road East Syracuse, NY 13057 www.infnit-tech.com	01-0596720 1000051036	Rosemary Backenstross Business Systems Manager (315) 233-4010	rbackenstross@infnit-tech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Alternative Info Systems, Inc. 489 Ellicott Street Buffalo, NY 14203 www.altinfosys.com <i>SB</i>	16-1319778 1000028983	Brian Conley Chief Financial Officer (716) 831-9929	bconley@aisbuffalo.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Baum Control Systems, Inc. d/b/a The Computing Center 15 Thornwood Drive Ithaca, NY 14850 www.compcenter.com WBE / SB	16-1106161 1000007760	Mary Stazi President (607) 257-3524 Ext. 124	mary@compcenter.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Cambridge Computer Services, Inc. 271 Waverly Oaks Road, Suite 301 Waltham, MA 02452 www.cambridgecomputer.com	04-3124822 1000005271	Jim Gordon Director of Client Services (508) 686-6745	jgordon@cambridgecomputer.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
CampbellNet Solutions 259 Fairport Village Landing Fairport, NY 14450 www.campbellsolutions.com	01-0686643 1100018329	Donald G. Campbell President (585) 377-8910	don_campbell@campbellnetsolutions.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Carousel Industries of North America, Inc. 659 South County Trail Exeter, RI 02822 www.carouselindustries.com	06-1502254 1000036559	Brian Christein Regional Sales Director (518) 724-2122	bchristein@carouselindustries.com nystatecontract@carouselindustries.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
CB20 2165 Technology Drive Schenectady, NY 12308 http://www.cb20.com SB	36-3902573 1000055858	Chris Pickett (518) 836-2758	NYSSales@cb20.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
CBTS Technology Solutions LLC 5 Penn Plaza New York, NY 10001 www.cbts.com	82-3783886 1100254219	Stan Volgershteyn Infrastructure Sales Manager (440) 569-2368	stan.volgershteyn@cbts.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
CDW Government LLC 230 N. Milwaukee Ave. Vernon Hills, IL 60061 www.cdwg.com	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (312) 705-1880	yaguilar@cdw.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ComnetCo, Inc. 23 West Hills Rd. Huntington, NY 11746 www.comnetco.com <i>SB</i>	11-3441881 1100014832	Ken Howard President (631) 423-2393	ken.howard@comnetco.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Comport Consulting Corp. 78 Orchard Street Ramsey, NJ 07446 www.comport.com <i>SB</i>	13-3165980 1100015247	Dawn Roos Operations Manager (201) 669-3727	dawn.roos@comport.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Compulink Technologies, Inc. 260 West 39 th St., Suite 302 New York, NY 10018 www.compu-link.com <i>MBE / SB</i>	11-2967448 1000000634	Rafael Arboleda President (212) 695-5465	Governmentsales@compu-link.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Computer Systems Integrators, Inc. 1401 Rte. 52, Suite 100B Fishkill, NY 12524 www.csiny.com <i>SB</i>	14-1741052 1000007119	MaryLynn Etta Director of Finance (845) 897-9480	metta@csiny.com	Lot 1 Software Lot 2 Hardware Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Contemporary Computer Services, Inc. 200 Knickerbocker Ave Bohemia, NY 11716 www.ccsinet.com	11-2339385 1000000513	Steve Webber Business Development Manager (631) 218-5200 Ext. 4219	swebber@ccsinet.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ConvergeOne, Inc. 747 Pierce Road Clifton Park, NY 12065 www.convergeone.com	41-1763228 1100026771	Seth Frank Vice President (888) 321-6227	sfrank@convergeone.com jbleichert@convergeone.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Corporate Computer Solutions, Inc. 55 Halstead Ave Harrison, NY 10528 www.corporatecomputersol.com <i>WBE</i>	13-3352744 1000006353	Ann Martino President (914) 835-1105	amartino@corporatecomputersol.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
CPP Associates, Inc. 6 Route 173, STE 203 Clinton, NJ 08809 www.cppassociates.com	45-4269321 1100089306	Paul O'Dell Director of Sales (866) 277-4621 Ext. 730	paulodell@cppassociates.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
CS Business Systems, Inc. 1236 Main Street Buffalo, NY 14209 www.csbusiness.com <i>SB / MBE</i>	16-1171177 1000048151	Kevin J. Peterson Sr. Account Manager / Vendor Relations Mgr. (716) 886-6521 Ext. 251	kpeterson@csbusiness.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Custom Computer Specialists, Inc. 70 Suffolk Court Hauppauge, NY 11788 www.customtech.com	11-2497640 1000005692	Laura Gavey Senior Manager, Sales Operations 1 (800) 598-8989 Ext. 1428	lgavey@customonline.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Day Automation Systems, Inc. 7931 Rae Blvd. Victor, NY 14564 www.dayautomation.com	16-1576146 1000008400	Dennis Gallery VP & Security Operations Manager (585) 924-4630	dennis.gallery@dayautomation.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Derive Technologies LLC 110 William Street, 14 th Floor New York, NY 10038 www.derivetech.com <i>MBE</i>	52-2295534 1000009467	Madhu Royal Vice President (212) 363-1111	mroyal@derivetech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Dice Communications, Inc. 2504 S. 156th Cir Omaha, NE 68130 www.dicecommunications.com <i>WBE / SB</i>	27-0508953 1100077337	Zach Dice CEO (402) 964-2288	zdice@dicellc.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Distributed Technology Group LLC 499 South Warren Street, Suite 501 Syracuse, NY 13202 www.dtg.com <i>SDVOB</i>	27-1011510 1000058314	Mark Matheson CEO (585) 347-2101	mark@dtg.com sales@dtg.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Dox Electronics, Inc. 105 College Ave Rochester, NY 14607 www.doxnet.com <i>WBE / SB</i>	16-1252404 1000015619	Ken Michael VP (585) 295-1932	kenM@Doxnet.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Dyntek Services, Inc. 255 Washington Ave. Ext. Suite 102 Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard Sales Operations NE (518) 207-3402	NYSOGSsales@dyntek.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ePlus Technology, Inc. One Penn Plaza, 6 th Floor New York, NY 10119 www.eplus.com	54-1904151 1000032149	Lynne Jiacoma Sales Operations Manager (585) 324-0860	Lynne.jiacoma@eplus.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
(The) Ergonomic Group, Inc. 609-3 Cantiague Rock Road Westbury, NY 11590 www.ergogroup.com <i>WBE</i>	11-2685111 1000005750	Chris DiChiara Director of Sales Operations (516) 746-7777	chris.dichiara@ergogroup.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Future Tech Enterprise, Inc. 101-8 Colin Drive Holbrook, NY 11741 www.ftei.com SB	11-3350196 1000000724	Donna Leonardo Sales (631) 472-5500	donna.leonardo@ftei.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
GovConnection, Inc. d/b/a Connection Public Sector Solutions 732 Milford Road Merrimack, NH 03054 www.govconnection.com	52-1837891 1000009448	Donna Mullen Sr. Director Contracts & Compliance (800) 800-0019 x2337	drmullen@govconnection.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
GSS Infotech NY, Inc. d/b/a ATEC Group 1762 Central Ave Albany, NY 12205 www.gssinfotech.com SB	72-1563114 1000048422	Scott Brown Sr. Account Executive (518) 724-3129	scott.brown@atecgroup.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Insight Public Sector 6820 S. Harl Ave. Tempe, AZ 85283 www.ips.insight.com	36-3949000 1000031484	Fred Tafoya Account Executive (800) 467-4448 x5386 Jeff Mikosz Account Executive (800) 467-4448 x6831 Pete King Account Executive (800) 467-4448 x6569 Victor Sanabia Account Executive (800) 467-4448 x6206	newyork@insight.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Integra Business Center, Inc. 7248 Tilghman Street, Suite 100 Allentown, PA 18106 www.integra1.net	23-2749794 1100017697	Marty Andrefski President (484) 223-3480	mandrefski@integra1.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Integration Partners 12 Hartwell Ave. Lexington, MA 02421 www.integrationpartners.com	04-3467289 1100018237	Lisa Ostlund Sales Operation Specialist (317) 813-6399	lostlund@integrationpartners.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
International Integrated Solutions, Ltd 137 Commercial Street, Suite 100 Plainview, NY 11803 www.iisl.com <i>SB</i>	11-3006645 1000024528	Elise Starr VP Operations & Finance Manager (516) 396-6700	estarr@iisl.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Island Computer Products, Inc. d/b/a ICP, Inc. 20 Clifton Avenue Staten Island, NY 10305 www.icpcorp.com <i>WBE / SB</i>	13-3536167 1100010822	Lavan Smith Customer Support Specialist (718) 556-6935	lsmith@icpcorp.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
LANRover Network Service, Inc. 85 S. Snedecor Ave Bayport, NY 11705 www.lanrover.net	82-0560550 1100121881	Richard Sallustro President (844) 526-7683	rich.sallustro@lanrover.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
L.I. Computer Networks, Inc. 1200 Veterans Hwy Suite 107 Hauppauge, NY 11788 www.licn.com <i>SB</i>	26-0431178 1000057535	Christopher Milian Sales Manager (631) 443-4050	christopher.milian@licn.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
M.A. Polce Consulting, Inc. 401 Phoenix Drive Rome, NY 13441 www.mapolce.com <i>SB</i>	16-1597994 1000057265	Susan Gatley Business Development Manager (315) 624-9865	sgatley@mapolce.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Mainline Information Systems, Inc. 1700 Summit Lake Drive Tallahassee, FL 32317 www.mainline.com	59-2960721 1000004953	Dave Johnson Director of Business Development (978) 985-2719	dave.johnson@mainline.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Maureen Data Systems, Inc. 307 West 38 th Street, Suite 1801 New York, NY 10018 www.mdsny.com <i>WBE / SB</i>	13-3817821 1000006466	Robert Irvin Director of Government Channels (212) 239-2448	government@mdsny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Meridian IT, Inc. 220 Salina Meadows Parkway Suite 120 Syracuse, NY 13212 www.meridianitinc.com	36-3818238 1100018665	Tom Donahue VP of Sales North East Region (518) 694-3909	tom.donahue@meridianitinc.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Micro Systems Support Corp. 153 Tahlulah Lane West Islip, NY 11795-5219 www.msscweb.com	11-3080692 1000012069	Richard Klein SVP of Sales (631) 242-5551 Dan Sullivan VP of Sales (631) 242-5551	rklein@msscweb.com dsullivan@msscweb.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Mola Group Corp. 401 Park Avenue S New York, NY 10016 www.molaprise.com <i>MBE / SB</i>	46-4592427 1100171894	Dream Lemon Sales and Marketing (646) 217-0727	SLED@MOLAPRISE.COM	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Net at Work Inc. 575 Eighth Ave, 10 FL New York, NY 10018 http://www.netatwork.com	11-3354501 1100010721	Frank Lopez Sales Representative (646) 293-1761	flopez@NetatWork.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Networked Educational Technologies LTD d/b/a CSDNet 874 Montauk Highway Bayport, NY 11705 www.csdnet.net	11-3410788 1100008294	Rob Mealey Chief Administrative Officer (631) 924-7474	robert.mealey@csdnet.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Networks 2000 910 Grand Ave. Suite 208 San Diego, CA 92109 www.networks2000.com <i>SB</i>	33-0886107 1100190325	Jenny Morse Business Development (858) 490-1441	jmorse@networks2000.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
New Computech, Inc. 39 Broadway, Suite 1630 New York, NY 10006 www.newcomputech.com / www.newcomputech.net <i>WBE / SB</i>	13-3892505 1000026874	Mona Abraham President/ CEO (212) 406-1801	mona@newcomputech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Nexus Consortium, Inc. 1933 Route 35 #356 Wall, NJ 07719 Nexusnet.com <i>MBE / SB</i>	54-1756965 1000032143	George Riesco Principal (732) 643-1700	George@nexusnet.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Pathway Systems Design LLC 7100 New Horizons Blvd Amityville, NY 11701 Psdteam.com	11-3569963 1100014768	Mario DePascale Vice President (631) 772-9526	Mdepascale@psdteam.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
PKA Technologies, Inc. 1 Executive Boulevards Suite 101 Suffern, NY 10901 www.pkatech.com <i>SB</i>	13-3919056 1100010089	Felise Katz CEO (845) 738-2307	felise.katz@pkatech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
PNJ Technology Partners, Inc. d/b/a P&J Computers, Inc. 426 New Karner Road Albany, NY 12205 www.pjcomp.com <i>SB</i>	14-1716131 1000007080	Scott Joralemon President (518) 459-6712	scott@pjcomp.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Protek Information Technology 492 Mitchell Dr. Valley Cottage, NY 10989 www.protekitservices.com <i>WBE</i>	26-2489773 1100041635	Jill Pittore CEO (845) 267-0453	sales@protekitservices.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Quality and Assurance Technology d/b/a QNA Tech 18 Marginwood Drive Ridge, NY 11961 www.QnATech.com <i>MBE / SB</i>	27-0943877 1100015240	Keith MacAvoy Corporate Administrator (646) 453-7119	sales@qnatech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Rapid Access Communication Enterprises, Inc., (RACe, Inc.) 17 Barstow Road, Suite 401 Great Neck, NY 11021 www.race-corp.com	03-0415485 1000019945	Rick Chiovarelli Sales Director (516) 829-8290	rick@race-corp.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Reabah, Inc. d/b/a Networking Technologies 403 Main Street, Suite 411 Buffalo, NY 14203 www.net-cloud.com	25-1844080 1100164812	Wendy DeArment Operations Manager (814) 836-0000 x 122	wdearment@net-cloud.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Red River Technology LLC 5 Penn Plaza New York City, NY 10001 www.redriver.com	02-0483341 1100017946	Samir Narula Account Executive (917) 836-5242	samir.narula@redriver.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Rolta Advizex Technologies, LLC 6840 Rockside Woods Blvd. Suite 190 Independence, OH 44131 www.advizex.com	37-1504931 1000009235	Devon Fikes Regional Account Manager (585) 730-0610	dfikes@advizex.com NYStateBids@advizex.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Saturn Business Systems 228 East 45 th Street – 5 th Floor New York, NY 10017 www.saturnb2b.com SB	13-3122353 1000054721	George Pappas Regional Sales Manager (212) 557-8134 x 231	gpappas@saturnb2b.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
SHI International Corp 290 Davidson Ave Somerset, NJ 08873 www.publicsector.shidirect.com	22-3009648 1000008811	NYS Sales Team (888) 744-4084	NYSLED@shi.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Synergy IT Solutions of NYS, Inc. d/b/a Western NY Computing 7871 Lehigh Crossing, #1 Victor, NY 14564 www.synergyits.com SB	16-0985336 1000015161	Alan Knapton VP Sales/Marketing (585) 758-7220	aknapton@synergyits.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Systems Management Planning, Inc. d/b/a SMP 1020 John Street West Henrietta, NY 14586 www.smp-corp.com	16-1545953 1000029454	Dan Crist CFO (585) 475-0670	dcrist@smp-corp.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Teracai Corporation 217 Lawrence Road East P.O. Box 4715 Syracuse, NY 13221 www.teracai.com	26-4206230 1000033956	Chris Spaulding Sr. Product Manager (315) 883-3565	Chris.spaulding@teracai.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Tri-Delta Resources Corp. 15 North Street Canandaigua, NY 14424 www.tri-delta.com SB	16-1363868 1000029059	Jeffery Grant Vice President (585) 412-7010	jgrant@tri-delta.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Turn-key Technologies, Inc. 2400 Main St Ext., Suite 12 Sayreville, NJ 08872 www.turn-keytechnologies.com	22-3136494 1000047941	Craig Badrick CEO (732) 553-9100	cbadrick@tti-wireless.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Vandis, Inc. 1 Albertson Ave Suite 1 Albertson, NY 11507 www.vandis.com	11-2650266 1000011819	Alexandra Jaycox Business Relationship Administrator (516) 281-2223	NYSContract@vandis.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Vicom Computer Services, Inc. 400 Broadhollow Farmingdale, NY 11735 www.vicomnet.com	11-2616959 1000011790	Vic Verola Exec VP (631) 694-3900	vic.verola@vicomnet.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
W. O'Donnell Consulting, Inc. 153 West 27 th Street, Suite 903 New York, NY 10001 www.wodonnell.com <i>SB</i>	13-3952770 1100025435	Angela O'Donnell CEO (212) 838-3339 x302	angela@wodonnell.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Washington Computer Services 32 West 39 th Street, Suite 900 New York, NY 10018 www.washcomp.com <i>SB</i>	13-3086643 1000032987	Fran Koenig Contract Specialist (212) 997-9882	fran@washcomp.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Zip Networks, Inc. 100 Wilkinson St. Syracuse, NY 13204 www.zipnets.com <i>WBE</i>	45-2653999 1100067255	Claudia Tooley President (800) 307-2001	claudia.tooley@zipnets.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Zones LLC 1102 15 th Street SW, Suite 102 Auburn, WA 98001 www.zones.com	91-1431894 1100005917	David Ransom Inside Sales (518) 652-4236	TeamNY.Goved@zones.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

Agent Name	Contact Name / Phone	Contact E-Mail
Alternative Information Systems, Inc. 489 Ellicott Street Buffalo, NY 14203 www.altinfosys.com <i>SB</i>	Brian Conley Chief Financial Officer (716) 831-9929	bconley@aisbuffalo.com
Cloud and Things 333 Broadway, Suite 340 Troy, NY 12180 www.cloudandthings.com <i>MBE</i>	Kishor Bagul Chief Executive Officer (518) 336-5511	sales@cloudandthings.com